

Department of Information Resources
 Request for Offer DIR-CPO-TMP-555
 Accessibility, Assistive Technologies, and Related Products and Services
 Exhibit F - PRICING SHEET

CONFIDENTIAL

OtherPANY NAME: Translation & Interpretation Network

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**

For reference purposes, the formula to calculate DIR Customer

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

SERVICES

Services Subcategory (Refer to RFO Section 2.2 and Instructions)	Service Description	Per Unit	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Discount % off MSRP	DIR Customer Price *
	On-demand Phone Interpretation Services1					
Other	Over the Phone Interpretation (OPI) - Spanish Only	Per Minute	M	\$0.65	23%	\$0.50
Other	Over the Phone Interpretation (OPI) - All Other Languages	Per Minute	M	\$0.95	26%	\$0.70
	On-demand Video Remote Interpretation Services1					
Other	Video Remote Interpretation (VRI) - Spanish Only	Per Minute	M	\$1.10	10%	\$0.99
Other	Video Remote Interpretation (VRI) - All Other Languages	Per Minute	M	\$1.49	13%	\$1.29
	Video Remote Interpretation (VRI) - American Sign Language	Per Minute	M	\$1.79	11%	\$1.59
Other	Scheduled On-site Interpretation Services1, 2					
Other	On-site Interpretation - Spanish Only	Per Hour	M	\$60.00	27%	\$44.00
Other	On-site Interpretation - All Other Languages	Per Hour	M	\$69.00	14%	\$59.00
	On-site Interpretation - American Sign Language 6	Per Hour	M	\$79.00	11%	\$69.00
	Scheduled Phone Interpretation Services1, 4					
Other	Over the Phone Interpretation (OPI) - Spanish Only	Per Hour	M	\$60.00	27%	\$44.00
Other	Over the Phone Interpretation (OPI) - All Other Languages	Per Hour	M	\$69.00	14%	\$59.00
	Scheduled Video Interpretation Services1, 4					
Other	Video Remote Interpretation (VRI) - Spanish Only	Per Hour	M	\$60.00	27%	\$44.00
Other	Video Remote Interpretation (VRI) - All Other Languages	Per Hour	M	\$69.00	14%	\$59.00
	Video Remote Interpretation (VRI) - American Sign Language	Per Hour	M	\$79.00	13%	\$69.00
	Document Translation Services from English into Foreign Languages2					
Other	Spanish	Per Word	M	\$0.15	27%	\$0.11

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Other	French, Russian	Per Word	M	\$0.18	22%	\$0.14
Other	Arabic, Vietnamese	Per Word	M	\$0.24	29%	\$0.17
Other	All other languages - except very rare	Per Word	M	\$0.25	16%	\$0.21
Other	Very rare languages - tribal languages	Per Word	M	\$0.30	27%	\$0.22
Other	Minimum Per Project Translation Fee (Spanish)	Per Word	M	\$65.00	8%	\$60.00
Other	Minimum Per Project Translation Fee (All Other Languages)	Per Word	M	\$80.00	6%	\$75.00
Document Translation Services from Foreign Languages into English2						
Other	Spanish	Per Word	M	\$0.17	24%	\$0.13
Other	French, Russian	Per Word	M	\$0.21	19%	\$0.17
Other	Arabic, Vietnamese	Per Word	M	\$0.24	21%	\$0.19
Other	All other languages - except very rare	Per Word	M	\$0.25	20%	\$0.20
Other	Very rare languages - tribal languages	Per Word	M	\$0.30	27%	\$0.22
Other	Minimum Per Project Translation Fee (Spanish)	Per Word	M	\$65.00	8%	\$60.00
Other	Minimum Per Project Translation Fee (All Other Languages)	Per Word	M	\$65.00	15%	\$75.00
Other	Notary for document translation (optional) All Languages	Per Word	M	\$80.00	75%	\$20.00
Audio/Video Narration/Voice-Over and Subtitling Services						
G. multimedia transcription, captioning, and description services	Audio/Video Narration/Voice-Over3 - Spanish	Per Hour	M	\$79.00	13%	\$69.00
G. multimedia transcription, captioning, and description services	Audio/Video Narration/Voice-Over3 - All Other Languages	Per Hour	M	\$92.00	11%	\$82.00
G. multimedia transcription, captioning, and description services	Voice-Over Script/Subtitle Template Preparation - All Languages	Per Hour	M	\$49.00	20%	\$39.00
G. multimedia transcription, captioning, and description services	Recording, Editing and Synchronization - All Languages	Per Hour	M	\$54.00	19%	\$44.00
G. multimedia transcription, captioning, and description services	On-Screen Implementation of Subtitles - All Languages	Per Hour	M	\$49.00	20%	\$39.00
G. multimedia transcription, captioning, and description services	Pre-Delivery Q&A Review - All Languages	Per Hour	M	\$45.00	22%	\$35.00
Website Translation/Localization Services						
Other	Website Translation/Localization Services - Spanish	Per Hour	M	\$75.00	13%	\$65.00
Other	Website Translation/Localization Services - All Other Languages	Per Hour	M	\$85.00	12%	\$75.00
Foreign Language Desktop Publishing Services						
Other	Formatting (DTP/OCR) - Spanish	Per Hour	M	\$45.00	44%	\$25.00
Other	Formatting (DTP/OCR) - All Other Languages	Per Hour	M	\$55.00	36%	\$35.00
Language Assessment 5						
Other	Bilingual Testing Services - Spanish	Per Person	M	\$155.00	35%	\$100.00
Other	Bilingual Testing Services - French, German, Italian, Korean, Portuguese, Russian, Turkish, Vietnamese	Per Person	M	\$170.00	12%	\$150.00
Other	Bilingual Testing Services - Arabic, Cantonese Chinese, Hindi, Japanese, Mandarin Chinese, Tagalog	Per Person	M	\$180.00	17%	\$150.00
Other	Bilingual Testing Services - Farsi, Cambodian, Somali, Swahili, Urdu	Per Person	M	\$190.00	21%	\$150.00
Interpreter Training						
Other	Medical Interpreter Training - 60 hours course	Per Person	M	\$550.00	10%	\$495.00
Other	Othermunity Interpreter Training - 40 hours	Per Person	M	\$430.00	8%	\$395.00
Other	Mental Health Interpreter Training - 16 hours	Per Person	M	\$330.00	11%	\$295.00
Other	Art of Translation - 8 hour Training	Per Person	M	\$280.00	11%	\$250.00
Other	CEU Education Courses - 3 hour classes	Per Person	M	\$120.00	21%	\$95.00
CART						
G. multimedia transcription, captioning, and description services	Virtual CART services 7	Per Hour	M	\$179.00	17%	\$149.00
G. multimedia transcription, captioning, and description services	On-site CART services 6	Per Hour	M	\$179.00	17%	\$149.00
Machine Translation						
Other	N MT	Per Word	M	\$0.005	80%	\$0.001
Other	Customized MT	Per Word	M	\$0.008	50%	\$0.004

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Other	Customization MT - 1 time fee	Per language	M	\$5,000.00	20%	\$4,000.00
Other	Annual subscription - includes NMT 1 million words per month	Per Month	M	\$1,000.00	20%	\$800.00
1. Available on-demand 24x7x365. There are no monthly minimums						
2. Includes: editing, proofreading, localization engineering, project management and quality assurance review						
3. A two (2) hour minimum applies.						
4. A 60 minute minimum applies. Time starts at scheduled time. Cancellations less than 24 hours from start of scheduled service will be billed a 60 min. minimum.						
5. Includes testing for oral, reading and writing						
6. All on-site ASL & CART appointments will be charged a minimum of 2 hour assignment +1 hour admin						
7. All Virtual CART appointments will be charged a 1 hr assignment + 1 hour admin						
Standard Turnaround Times for Document Translation:						
< 1,000 Words: 1-2 Business Days						
1,001-2,500 Words: 2-3 Business Days						
2,501-7,500 Words: 3-5 Business Days						
> 7,500 Words: 5 + Business Days						
Rush Charges for Document Translation:						
i. A 25% Rush Charge will be added to each projects' total billable amount as defined in ii (below)						
ii. For Document Translation, "Rush" = work performed by TIN requiring a turnaround time faster than the Standard one mentioned above						
Affidavits for Audio/Video Transcription and Document Translation Services:						
Notarized affidavits certifying transcription/translation validity						