

Department of Information Resources  
RFO - DIR-CPO-TMP-572  
Telecommunications and Technology Interpreter Services, Products and Related Services  
EXHIBIT E ITEMIZED PRICING SHEET

Company Name: Translation & Interpretation Network, LLC\_\_\_\_\_

\* For Respondent reference: DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled. For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1- DIR Discount%) x (1+0.75%) DO NOT make any changes to the format of the grids. Insert additional rows as needed.

| Services  |                   |                                    |
|---|-------------------|------------------------------------|
| SERVICE NAME  | Unit of Issue     | * DIR Customer Price EACH/Per Unit |
| <b>On-demand Phone Interpretation Services1</b>                           |                   |                                    |
| Over the Phone Interpretation (OPI) - Spanish Only                        | <i>Per Minute</i> | \$ 0.50                            |
| Over the Phone Interpretation (OPI) -All Other Languages                  | <i>Per Minute</i> | \$ 0.74                            |
| <b>On-demand Video Remote Interpretation Services1</b>                    |                   |                                    |
| Video Remote Interpretation (VRI) - Spanish Only                          | <i>Per Minute</i> | \$ 0.99                            |
| Video Remote Interpretation (VRI) - All Other Languages                   | <i>Per Minute</i> | \$ 1.31                            |
| Video Remote Interpretation (VRI) - American Sign Language                | <i>Per Minute</i> | \$ 1.61                            |
| <b>Scheduled Phone Interpretation Services1, 4</b>                        |                   |                                    |
| Over the Phone Interpretation (OPI) - Spanish Only                        | <i>Per Hour</i>   | \$ 44.13                           |
| Over the Phone Interpretation (OPI) - All Other Languages                 | <i>Per Hour</i>   | \$ 59.79                           |
| <b>Scheduled Video Interpretation Services1, 4</b>                        |                   |                                    |
| Video Remote Interpretation (VRI) - Spanish Only                          | <i>Per Hour</i>   | \$ 44.13                           |
| Video Remote Interpretation (VRI) - All Other Languages                   | <i>Per Hour</i>   | \$ 59.79                           |
| Video Remote Interpretation (VRI) - American Sign Language                | <i>Per Hour</i>   | \$ 69.25                           |
| <b>Document Translation Services from English into Foreign Languages2</b> |                   |                                    |
| Spanish   | <i>Per Word</i>   | \$ 0.11                            |
| French, Russian   | <i>Per Word</i>   | \$ 0.14                            |
| Arabic, Vietnamese  | <i>Per Word</i>   | \$ 0.17                            |
| All other languages - except very rare                                    | <i>Per Word</i>   | \$ 0.21                            |
| Very rare languages - tribal languages                                    | <i>Per Word</i>   | \$ 0.25                            |
| Minimum Per Project Translation Fee (Spanish)                             | <i>Per Word</i>   | \$ 60.25                           |
| Minimum Per Project Translation Fee (All Other Languages)                 | <i>Per Word</i>   | \$ 75.76                           |
| <b>Document Translation Services from Foreign Languages into English2</b> |                   |                                    |
| Spanish   | <i>Per Word</i>   | \$ 0.13                            |
| French, Russian   | <i>Per Word</i>   | \$ 0.17                            |
| Arabic, Vietnamese  | <i>Per Word</i>   | \$ 0.19                            |
| All other languages - except very rare                                    | <i>Per Word</i>   | \$ 0.20                            |
| Very rare languages - tribal languages                                    | <i>Per Word</i>   | \$ 0.22                            |
| Minimum Per Project Translation Fee (Spanish)                             | <i>Per Word</i>   | \$ 60.25                           |
| Minimum Per Project Translation Fee (All Other Languages)                 | <i>Per Word</i>   | \$ 55.66                           |
| Notary for document translation (optional) All Languages                  | <i>Per Word</i>   | \$ 20.15                           |

|   |              |    |          |
|---|--------------|----|----------|
| <b>Audio/Video Narration/Voice-Over and Subtitling Services</b>   |              | \$ | -        |
| Audio/Video Narration/Voice-Over3 - Spanish   | Per Hour     | \$ | 69.25    |
| Audio/Video Narration/Voice-Over3 - All Other Languages   | Per Hour     | \$ | 82.49    |
| Voice-Over Script/Subtitle Template Preparation - All Languages   | Per Hour     | \$ | 39.49    |
| Recording, Editing and Synchronization - All Languages  | Per Hour     | \$ | 44.07    |
| On-Screen Implementation of Subtitles - All Languages   | Per Hour     | \$ | 39.49    |
| Pre-Delivery Q&A Review - All Languages   | Per Hour     | \$ | 35.36    |
| <b>Website Translation/Localization Services</b>  |              | \$ | -        |
| Website Translation/Localization Services - Spanish   | Per Hour     | \$ | 65.74    |
| Website Translation/Localization Services - All Other Languages   | Per Hour     | \$ | 75.36    |
| <b>Foreign Language Desktop Publishing Services</b>   |              | \$ | -        |
| Formatting (DTP/OCR) - Spanish  | Per Hour     | \$ | 25.39    |
| Formatting (DTP/OCR) - All Other Languages  | Per Hour     | \$ | 35.46    |
| <b>Language Assessment 5</b>  |              | \$ | -        |
| Bilingual Testing Services - Spanish  | Per Person   | \$ | 101.51   |
| Bilingual Testing Services - French, German, Italian, Korean, Portuguese, Russian, Turkish, Vietnamese  | Per Person   | \$ | 150.72   |
| Bilingual Testing Services - Arabic, Cantonese Chinese, Hindi, Japanese, Mandarin Chinese, Tagalog  | Per Person   | \$ | 150.52   |
| Bilingual Testing Services - Farsi, Cambodian, Somali, Swahili, Urdu  | Per Person   | \$ | 151.23   |
| <b>Interpreter Training</b>   |              | \$ | -        |
| Medical Interpreter Training - 60 hours course  | Per Person   | \$ | 498.71   |
| Community Interpreter Training - 40 hours   | Per Person   | \$ | 398.57   |
| Mental Health Interpreter Training - 16 hours   | Per Person   | \$ | 295.90   |
| Art of Translation - 8 hour Training  | Per Person   | \$ | 251.07   |
| CEU Education Courses - 3 hour classes  | Per Person   | \$ | 95.51    |
| <b>CART</b>   |              | \$ | -        |
| Virtual CART services 7   | Per Hour     | \$ | 149.68   |
| <b>Machine Translation</b>  |              | \$ | -        |
| N MT  | Per Word     | \$ | 0.00     |
| Customized MT   | Per Word     | \$ | 0.00     |
| Customization MT - 1 time fee   | Per language | \$ | 4,030.00 |
| Annual subscription - includes NMT 1 million words per month  | Per Month    | \$ | 806.00   |
|   |              | \$ | -        |
|   |              | \$ | -        |
| <b>NOTE</b>   |              | \$ | -        |
|   |              | \$ | -        |
| 1. Available on-demand 24x7x365. There are no monthly minimums  |              | \$ | -        |
| 2. Includes: editing, proofreading, localization engineering, project management and quality assurance review   |              | \$ | -        |
| 3. A two (2) hour minimum applies.  |              | \$ | -        |
| 4. A 60 minute minimum applies. Time starts at scheduled time. Cancellations less than 24 hours from start of scheduled service will be billed a 60 min. minimum. |              | \$ | -        |
| 5. Includes testing for oral, reading and writing   |              | \$ | -        |
| 6. All on-site ASL & CART appointments will be charged a minimum of 2 hour assignment +1 hour admin   |              | \$ | -        |
| 7. All Virtual CART appointments will be charged a 1 hr assignment + 1 hour admin   |              | \$ | -        |
|   |              | \$ | -        |
| <b>Standard Turnaround Times for Document Translation:</b>  |              | \$ | -        |
| < 1,000 Words: 1-2 Business Days  |              | \$ | -        |
| 1,001-2,500 Words: 2-3 Business Days  |              | \$ | -        |

|   |  |    |   |
|---|--|----|---|
| 2,501-7,500 Words: 3-5 Business Days  |  | \$ | - |
| > 7,500 Words: 5 + Business Days  |  | \$ | - |
|   |  | \$ | - |
| <b>Rush Charges for Document Translation:</b>   |  | \$ | - |
| i. A 25% Rush Charge will be added to each projects' total billable amount as defined in ii (below)   |  | \$ | - |
| ii. For Document Translation, "Rush" = work performed by TIN requiring a turnaround time faster than the Standard one mentioned above<br>rate of 1,000 words per 24 hour period, per document and per normal business day. This calculated rate excludes time for scanning, conversion, editing and formatting of the document. |  | \$ | - |
|   |  | \$ | - |