

**Department of Information Resources
Request for Offer DIR-CPO-TMP-555
Accessibility, Assistive Technologies, and Related Products and Services
Exhibit F - PRICING SHEET**

CONFIDENTIAL

OtherPANY NAME: Translation & Interpretation Network

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.
For reference purposes, the formula to calculate DIR Customer Price is: $DIR\ Customer\ Price = MSRP \times (1 - DIR\ Discount\%) \times (1 + 0.75\%)$**

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

| SERVICES | | | |
|---|--|------------|----------------------|
| Services Subcategory (Refer to RFO Section 2.2 and Instructions) | Service Description | Per Unit | DIR Customer Price * |
| | On-demand Phone Interpretation Services1 | | |
| Other | Over the Phone Interpretation (OPI) - Spanish Only | Per Minute | \$0.50 |
| Other | Over the Phone Interpretation (OPI) -All Other Languages | Per Minute | \$0.70 |
| | On-demand Video Remote Interpretation Services1 | | |
| Other | Video Remote Interpretation (VRI) - Spanish Only | Per Minute | \$0.99 |
| Other | Video Remote Interpretation (VRI) - All Other Languages | Per Minute | \$1.29 |
| | Video Remote Interpretation (VRI) - American Sign Language | Per Minute | \$1.59 |
| Other | Scheduled On-site Interpretation Services1, 2 | | |
| Other | On-site Interpretation - Spanish Only | Per Hour | \$44.00 |
| Other | On-site Interpretation - All Other Languages | Per Hour | \$59.00 |
| | On-site Interpretation - American Sign Language 6 | Per Hour | \$69.00 |
| | Scheduled Phone Interpretation Services1, 4 | | |
| Other | Over the Phone Interpretation (OPI) - Spanish Only | Per Hour | \$44.00 |
| Other | Over the Phone Interpretation (OPI) - All Other Languages | Per Hour | \$59.00 |

Bid Package 2 Pricing Sheet DIR-TSO-TMP-236

| | | | |
|--|--|------------|----------|
| | Scheduled Video Interpretation Services1, 4 | | |
| Other | Video Remote Interpretation (VRI) - Spanish Only | Per Hour | \$44.00 |
| Other | Video Remote Interpretation (VRI) - All Other Languages | Per Hour | \$59.00 |
| | Video Remote Interpretation (VRI) - American Sign Language | Per Hour | \$69.00 |
| | Document Translation Services from English into Foreign Languages2 | | |
| Other | Spanish | Per Word | \$0.11 |
| Other | French, Russian | Per Word | \$0.14 |
| Other | Arabic, Vietnamese | Per Word | \$0.17 |
| Other | All other languages - except very rare | Per Word | \$0.21 |
| Other | Very rare languages - tribal languages | Per Word | \$0.22 |
| Other | Minimum Per Project Translation Fee (Spanish) | Per Word | \$60.00 |
| Other | Minimum Per Project Translation Fee (All Other Languages) | Per Word | \$75.00 |
| | Document Translation Services from Foreign Languages into English2 | | |
| Other | Spanish | Per Word | \$0.13 |
| Other | French, Russian | Per Word | \$0.17 |
| Other | Arabic, Vietnamese | Per Word | \$0.19 |
| Other | All other languages - except very rare | Per Word | \$0.20 |
| Other | Very rare languages - tribal languages | Per Word | \$0.22 |
| Other | Minimum Per Project Translation Fee (Spanish) | Per Word | \$60.00 |
| Other | Minimum Per Project Translation Fee (All Other Languages) | Per Word | \$75.00 |
| Other | Notary for document translation (optional) All Languages | Per Word | \$20.00 |
| | Audio/Video Narration/Voice-Over and Subtitling Services | | |
| G. multimedia transcription, captioning, and description services | Audio/Video Narration/Voice-Over3 - Spanish | Per Hour | \$69.00 |
| G. multimedia transcription, captioning, and description services | Audio/Video Narration/Voice-Over3 - All Other Languages | Per Hour | \$82.00 |
| G. multimedia transcription, captioning, and description services | Voice-Over Script/Subtitle Template Preparation - All Languages | Per Hour | \$39.00 |
| G. multimedia transcription, captioning, and description services | Recording, Editing and Synchronization - All Languages | Per Hour | \$44.00 |
| G. multimedia transcription, captioning, and description services | On-Screen Implementation of Subtitles - All Languages | Per Hour | \$39.00 |
| G. multimedia transcription, captioning, and description services | Pre-Delivery Q&A Review - All Languages | Per Hour | \$35.00 |
| | Website Translation/Localization Services | | |
| Other | Website Translation/Localization Services - Spanish | Per Hour | \$65.00 |
| Other | Website Translation/Localization Services - All Other Languages | Per Hour | \$75.00 |
| | Foreign Language Desktop Publishing Services | | |
| Other | Formatting (DTP/OCR) - Spanish | Per Hour | \$25.00 |
| Other | Formatting (DTP/OCR) - All Other Languages | Per Hour | \$35.00 |
| | Language Assessment 5 | | |
| Other | Bilingual Testing Services - Spanish | Per Person | \$100.00 |
| Other | Bilingual Testing Services - French, German, Italian, Korean, Portuguese, Russian, Turkish, Vietnamese | Per Person | \$150.00 |
| Other | Bilingual Testing Services - Arabic, Cantonese Chinese, Hindi, Japanese, Mandarin Chinese, Tagalog | Per Person | \$150.00 |
| Other | Bilingual Testing Services - Farsi, Cambodian, Somali, Swahili, Urdu | Per Person | \$150.00 |

Bid Package 2 Pricing Sheet DIR-TSO-TMP-236

| | | Interpreter Training | | |
|---|-------|--|--------------|------------|
| | Other | Medical Interpreter Training - 60 hours course | Per Person | \$495.00 |
| | Other | Othermunity Interpreter Training - 40 hours | Per Person | \$395.00 |
| | Other | Mental Health Interpreter Training - 16 hours | Per Person | \$295.00 |
| | Other | Art of Translation - 8 hour Training | Per Person | \$250.00 |
| | Other | CEU Education Courses - 3 hour classes | Per Person | \$95.00 |
| | | CART | | |
| G. multimedia transcription, captioning, and description services | | Virtual CART services 7 | Per Hour | \$149.00 |
| G. multimedia transcription, captioning, and description services | | On-site CART services 6 | Per Hour | \$149.00 |
| | | Machine Translation | | |
| | Other | N MT | Per Word | \$0.001 |
| | Other | Customized MT | Per Word | \$0.004 |
| | Other | Customization MT - 1 time fee | Per language | \$4,000.00 |
| | Other | Annual subscription - includes NMT 1 million words per month | Per Month | \$800.00 |
| 1. Available on-demand 24x7x365. There are no monthly minimums | | | | |
| 2. Includes: editing, proofreading, localization engineering, project management and quality assurance review | | | | |
| 3. A two (2) hour minimum applies. | | | | |
| 4. A 60 minute minimum applies. Time starts at scheduled time. Cancellations less than 24 hours from start of scheduled service will be billed a 60 min. minimum. | | | | |
| 5. Includes testing for oral, reading and writing | | | | |
| 6. All on-site ASL & CART appointments will be charged a minimum of 2 hour assignment +1 hour admin | | | | |
| 7. All Virtual CART appointments will be charged a 1 hr assignment + 1 hour admin | | | | |
| Standard Turnaround Times for Document Translation: | | | | |
| < 1,000 Words: 1-2 Business Days | | | | |
| 1,001-2,500 Words: 2-3 Business Days | | | | |
| 2,501-7,500 Words: 3-5 Business Days | | | | |
| > 7,500 Words: 5 + Business Days | | | | |
| Rush Charges for Document Translation: | | | | |
| i. A 25% Rush Charge will be added to each projects' total billable amount as defined in ii (below) | | | | |
| ii. For Document Translation, "Rush" = work performed by TIN requiring a turnaround time faster than the Standard one mentioned above | | | | |
| Affidavits for Audio/Video Transcription and Document Translation Services: | | | | |
| Notarized affidavits certifying transcription/translation validity | | | | |