

SERVICES

Service Description	Per Unit	DIR Discount % off MSRP
On-demand Phone Interpretation Services¹		
Over the Phone Interpretation (OPI) - Spanish Only	<i>Per Minute</i>	23%
Over the Phone Interpretation (OPI) -All Other Languages	<i>Per Minute</i>	26%
On-demand Video Remote Interpretation Services¹		
Video Remote Interpretation (VRI) - Spanish Only	<i>Per Minute</i>	10%
Video Remote Interpretation (VRI) - All Other Languages	<i>Per Minute</i>	13%
Video Remote Interpretation (VRI) - American Sign Language	<i>Per Minute</i>	11%
Scheduled On-site Interpretation Services^{1,2}		
On-site Interpretation - Spanish Only	<i>Per Hour</i>	27%
On-site Interpretation - All Other Languages	<i>Per Hour</i>	14%
On-site Interpretation - American Sign Language ⁶	<i>Per Hour</i>	11%
Scheduled Phone Interpretation Services^{1,4}		
Over the Phone Interpretation (OPI) - Spanish Only	<i>Per Hour</i>	27%
Over the Phone Interpretation (OPI) - All Other Languages	<i>Per Hour</i>	14%
Scheduled Video Interpretation Services^{1,4}		
Video Remote Interpretation (VRI) - Spanish Only	<i>Per Hour</i>	27%
Video Remote Interpretation (VRI) - All Other Languages	<i>Per Hour</i>	14%
Video Remote Interpretation (VRI) - American Sign Language	<i>Per Hour</i>	13%
Document Translation Services from English into Foreign Languages²		
Spanish	<i>Per Word</i>	27%
French, Russian	<i>Per Word</i>	22%
Arabic, Vietnamese	<i>Per Word</i>	29%
All other languages - except very rare	<i>Per Word</i>	16%
Very rare languages - tribal languages	<i>Per Word</i>	27%
Minimum Per Project Translation Fee (Spanish)	<i>Per Word</i>	8%
Minimum Per Project Translation Fee (All Other Languages)	<i>Per Word</i>	6%
Document Translation Services from Foreign Languages into English²		
Spanish	<i>Per Word</i>	24%
French, Russian	<i>Per Word</i>	19%

Arabic, Vietnamese	<i>Per Word</i>	21%
All other languages - except very rare	<i>Per Word</i>	20%
Very rare languages - tribal languages	<i>Per Word</i>	27%
Minimum Per Project Translation Fee (Spanish)	<i>Per Word</i>	8%
Minimum Per Project Translation Fee (All Other Languages)	<i>Per Word</i>	15%
Notary for document translation (optional) All Languages	<i>Per Word</i>	75%
Audio/Video Narration/Voice-Over and Subtitling Services		
Audio/Video Narration/Voice-Over ³ - Spanish	<i>Per Hour</i>	13%
Audio/Video Narration/Voice-Over ³ - All Other Languages	<i>Per Hour</i>	11%
Voice-Over Script/Subtitle Template Preparation - All Languages	<i>Per Hour</i>	20%
Recording, Editing and Synchronization - All Languages	<i>Per Hour</i>	19%
On-Screen Implementation of Subtitles - All Languages	<i>Per Hour</i>	20%
Pre-Delivery Q&A Review - All Languages	<i>Per Hour</i>	22%
Website Translation/Localization Services		
Website Translation/Localization Services - Spanish	<i>Per Hour</i>	13%
Website Translation/Localization Services - All Other Languages	<i>Per Hour</i>	12%
Foreign Language Desktop Publishing Services		
Formatting (DTP/OCR) - Spanish	<i>Per Hour</i>	44%
Formatting (DTP/OCR) - All Other Languages	<i>Per Hour</i>	36%
Language Assessment⁵		
Bilingual Testing Services - Spanish	<i>Per Person</i>	35%
Bilingual Testing Services - French, German, Italian, Korean, Portuguese, Russian, Turkish, Vietnamese	<i>Per Person</i>	12%
Bilingual Testing Services - Arabic, Cantonese Chinese, Hindi, Japanese, Mandarin Chinese, Tagalog	<i>Per Person</i>	17%
Bilingual Testing Services - Farsi, Cambodian, Somali, Swahili, Urdu	<i>Per Person</i>	21%
Interpreter Training		

Medical Interpreter Training - 60 hours course	<i>Per Person</i>	10%
Othermunity Interpreter Training - 40 hours	<i>Per Person</i>	8%
Mental Health Interpreter Training - 16 hours	<i>Per Person</i>	11%
Art of Translation - 8 hour Training	<i>Per Person</i>	11%
CEU Education Courses - 3 hour classes	<i>Per Person</i>	21%
CART		
Virtual CART services ⁷	<i>Per Hour</i>	17%
On-site CART services ⁶	<i>Per Hour</i>	17%
Machine Translation		
N MT	<i>Per Word</i>	80%
Customized MT	<i>Per Word</i>	50%
Customization MT - 1 time fee	<i>Per language</i>	20%
Annual subscription - includes NMT 1 million words per month	<i>Per Month</i>	20%